



1 Keuka Business Park, Suite 208
Penn Yan, NY 14527
T 315-924-3700 • F 315-924-3701
www.newyorkwines.org

Sam Filler, *Executive Director*
Dana Alexander, *Director of Operations*
Paul Brady, *Brand Ambassador*
Jennifer Cooper, *Events Manager*
Julie Hosbach, *Education & Member Services Manager*
Kim Hughes, *Finance Manager*
Amy Ellsworth, *Administrative Assistant*
Valerie Venezia-Ross, *Director of Programs & Marketing*

Interview with participants from our Export Trade & Media, FLXcursion 2019

NYWGF: What was your opinion/thoughts on New York wines before you visited?

Rodney Doig: Nothing really, I had a blank canvas. It's funny how you (New Yorkers) think there are stereotypes around them. We're just looking for what tastes good and if I like one, I bring it in.

Terry Threlfall: In London, I can get wines from anywhere, we have fewer restrictions than in the US. I'm looking for the best and if I really like something, I'll go through Rodney (Woodwinters) and bring it in.

Ines Salpico: Very limited and conditioned by the fact that not many of them make it across the pond... But we're here to fix that!

NYWGF: What was your best experience while here in New York?

Ines Salpico: Tasting with all the wineries' staff and hearing their stories. Also, the comparative tasting of Element Wines vs. classic examples from around the world was a great experience! On Instagram: "@elementwines vs. the world's best. Amazing #tasting and #chat with @sommelierbates showing the incredible potential of #fingerlakes wines and of a great new wave of local winemakers!"

Rodney Doig: On Instagram: "Fascinating trip to the #fingerlakesny in #New York. Lots of amazing wines tasted, as may passionate and talented people met. The inaugural @flxcursion event brought #Riesling growers from the world's top regions together to promote the true potential of this zone. Thanks to all @newyorkwines @newyorkwines_uk @flxwinecountry. The present is bright, and the future should shine."

NYWGF: What's the one wine you can't live without?

Rodney Doig: Ah that's a tough question, it depends, but probably Pinot Noir. I love a great Burgundy.

Terry Threlfall: Hmmm.... Champagne!

Ines Salpico: It's less about a specific wine or region and more about winemakers. Everywhere in the world there are unique examples of talented people harnessing the best that their terroir and grapes can offer.

NYWGF: What is your favorite wine region you've visited before?

Terry Threlfall: I've had the pleasure of visiting many amazing wine regions. Northern Italy is beautiful with delicious food (and wines!) I think my favorite is San Sebastián- amazing! They call it a city but it's more like a small town with exceptional food.

Ines Salpico: Sicily, the Loire Valley, Burgenland.... again, it's all about engaging with the local communities and discovering the local treasures. As we have done for the last few days here in the Finger Lakes!

NYWGF: What do you think makes New York wines special and/or distinct?

Alexandre Freguin: On Instagram: "Time to leave this fantastic Finger Lakes region! Many people to thanks and some great memories. Let's push this forward and see what will land in the UK but without a doubt this is a region to watch and promote. Some work has been done but I think this region is at the beginning of its modern era. These wines definitely need more exposure. Well done guys and thanks for having us! Some serious apero down here too!"

Ines Salpico: The unique history, the diverse and beautiful landscape and, above all, a vibrant community of charismatic winemakers that is really starting to understand the true potential of the region.

NYWGF: What do you think is going to be the next big wine trend?

Ines Salpico: There's a big movement, already happening, towards low-alcohol wines (and drinks in general). People are drinking less and more conscientiously and looking for more flavour+expression without getting drunk as easily. Also, watch out for the whole 'altitude wines' craze.