



One Keuka Business Park Suite 208 • Penn Yan, NY 14527 • www.newyorkwines.org

New York Wine & Grape Foundation Export Program July 2019 Trade & Media Guests

Canada

Josh Corea

Sommelier, Archive, Canada



Born and bred in Toronto, Josh started bartending at TERRONI while completing teacher's college. Five years into his teaching career, he returned to the hospitality industry. "The Toronto District School Board's enrolment was shrinking," he explains, "and I wasn't interested in doing the reverse commute to the Durham suburbs." A soul-searching trip to Seville, Spain, uncorked the idea to open his own wine and tapas bar. "It's pretty common in Europe to enjoy a small plate of food and a nice glass of wine," says Josh. "But at the time, Toronto didn't have anything like it." He decided to team up with his younger brother, Joel, to convert a vintage clothing store on Dundas West into a "cozy space to sip wine and have a bite." Finally, on November 12th, 2012, Josh and Joel Corea opened the doors to Archive Wine Bar.

Steve Sousa

Sommelier, Momofuku, Canada



Steven has worked in restaurants since the age of 15, but he became passionate about food and wine after completing his BSc. in Psychology at the University of Toronto. He went on to complete his sommelier diploma with the Canadian Association of Professional Sommeliers. He has been a member of the Momofuku Toronto team since 2012.

Jen Heuther

Master Sommelier, Freelance Consultant/Past Air Canda Centre, Canada



Jennifer has worked for California based Jackson Family Wines representing their brands throughout Canada for the past four years. Her love affair and studies with wine started 20 years ago by taking an interest course at the local college in wine. From there, she immediately leapt into the Sommelier Certification, then Diploma of Wine, followed by the Advanced and finally the Master Sommelier Exams- becoming Canada's first female Master Sommelier in 2011. Prior to working for JFW, Jennifer worked for Canadian owned Cliff Lede Vineyards based in Napa Valley, and for 7 years ran one of Canada's top wine programs at MLSE in Toronto, spanning over 6 restaurants and overseeing a multi-million-dollar beverage program, while mentoring the properties 11 Sommeliers. Jennifer has been integral in the Canadian and Ontario Sommelier Competitions, overseeing all technical aspects for the past several years. She is also an active teacher with the Court of Masters, and mentors several Advanced and Master Sommelier

Candidates throughout Canada.



One Keuka Business Park Suite 208 • Penn Yan, NY 14527 • www.newyorkwines.org

Melissa Stunden

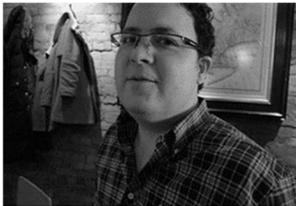
Sommelier, Marketing Partner AMCC/CAPS Executive, Canada



Melissa comes with experience as a certified sommelier and years of managing regional and national restaurant accounts at a leading wine agency. She started her career in beverage alcohol working at a local winery in Niagara and went on to complete her sommelier education to work at Maple Leaf Sports and Entertainment, one of Canada's largest food and beverage outlets. She worked under Master Sommelier Jennifer Huether as the Assistant Sommelier for 7 years before making the move to the distributor side of the business. Melissa was recruited by Diageo as their Reserve Brand Specialist where she focused solely on developing the high-end wines and spirits portfolio. From there, she moved to Lifford Wine & Spirits where she focused on the restaurant side of the business developing key relationships across Toronto and subsequently took that experience to a national scale where she built the Lifford business into national restaurant chains. Melissa also served on the Board of Directors for the Canadian Association of Professional Sommeliers for 8 years and maintains those relationships today.

Mark Cuff

Owner, The Living Vine, Canada



Owner of The Living Vine, a Canadian wine import company specializing in biodynamic, natural, and organic wines.

Laurie O'Sullivan

Head Sommelier at The Ritz Carlton Toronto, Canada

Jake Sukan

Sommelier, Grey Gardens Vendetta, Canada

China

XU Wei (Terry)

Educator/ MW Candidate, Aroma Republic, Shanghai



Wei (Terry) Xu DipWSET is the co-founder of wine consultancy and marketing agency Aroma Republic, is a wine consultant for the online retailer Yesmywine.com and a WSET Certified Educator. Terry is also one of the most influential wine bloggers in China.



One Keuka Business Park Suite 208 • Penn Yan, NY 14527 • www.newyorkwines.org

ZHANG Fengzhi (Felix)

Head Sommelier, Hakkasan On the Bund, Shanghai



Founded in 2001, Hakkasan celebrates Cantonese cuisine through traditional techniques, the finest ingredients and contemporary flair.

Each kitchen is led by a talented chef whose passion lies in creating uniquely rooted yet modern dishes. With international outposts in some of the world's most vibrant cities, Hakkasan's menu is a culinary balance of signature dishes as well as an Only At collection created exclusively for each different location. Accolades include: China's Wine List of the Year 2018, 'Hall of Fame'; China's Wine List of the Year 2018, 'Best Chinese Restaurant'; World of Fine Wine, 'Best Designed Wine List in Asia.'

HU Qiaofei (Swift)

Educator/Project Manager, Taste Spirit, Shanghai

United Kingdom

Terry Threlfall

Head Buyer, Selfridges, United Kingdom



Terry completed his sommelier training in Vancouver and held positions in several of the city's finest restaurants, including South Granville's institution, West. Terry soon had the opportunity to move to London, to work with Richard Corrigan at Lindsay House. After that, Terry spent five years as Head Sommelier and Wine Buyer at Michelin-starred restaurant, Chez Bruce, where he oversaw the award winning 1,000-bin wine list and was credited with hiring and training one of the U.K.'s top sommelier teams. Under his leadership, Chez Bruce won a number of international awards, including 'Overall U.K. Wine Establishment of the Year' and 'European Wine Restaurant of the Year'. Chez Bruce also won Decanter

magazine's '2007 Restaurant of the Year' award and was recognized as having the U.K.'s Best Wine List by The Independent's Food and Drink Awards 2010.

Ines Salpico

Wine consultant and writer/ Editor and MD of The Wine Gang/Freelance contributor to The Buyer, Harpers, Decanter, United Kingdom



Ines was born in Lisbon and spent her childhood happily chasing her Grandfather around a vineyard in Ribatejo. She trained as an Architect and started her professional life as a Project Manager while keeping a passionate foot in the wine world. After moving to London 5 years ago she decided to focus on her passion for wine, food and hospitality. She now writes, consults and tastes professionally, in the UK and beyond, while tending to her vineyard and olive groves in Portugal.



One Keuka Business Park Suite 208 • Penn Yan, NY 14527 • www.newyorkwines.org

Alexandre Freguin

Head Sommelier, Moor Hall Restaurant with Rooms, United Kingdom



The head sommelier at Lancashire's Moor Hall, Alex Freguin was crowned this year's Taittinger Sommelier of the Year 2018 in July, having been a semi-finalist in 2017. He was born in Aix-en-Provence, France, in 1989, and began his career as an apprentice at Michelin-starred Restaurant Pierre Reboul in Aix-en-Provence in 2009. In 2011, Alexandre moved to Lyon to work as a sommelier at Restaurant Eskis (2011-13), before joining Michelin-starred Les Loges, also in Lyon as head sommelier in 2013. In 2014, he made the move to the UK, working at the Michelin two-starred L'Enclume in Cartmel, Cumbria, where he was quickly promoted to assistant head sommelier. Following a further stint in France at the Michelin-starred Hôtel Casadelmar in Porto-Vecchio and Restaurant Jean Sulpice in Val Thorens, Freguin returned to the UK, becoming head sommelier at Moor Hall in Lancashire in May 2016.

Rodney Doig

Director, Woodwinters, United Kingdom

Fine wine and Scottish whisky reseller with excellent variety of wines from around the world. WoodWinters emerged from a desire to share the outstanding and diverse wines that we had experienced on our travels. We wanted to connect with like-minded wine drinkers and let them taste and buy the wines that we had come to adore. Our enjoyment of wine is rooted in its quality, whatever the price point. We are excited by flavour, by provenance, by the myriad of natural elements and human decisions that combine to make truly exceptional wines.

NYWGF Marketing Representatives

1. Robert Ketchin, Ketchin Marketing, Canada
2. Kelvin Fu, FLXInternational, China
3. Jessica Yang, FLXInternational, China
4. Anny Vexler, Westbury Communications, United Kingdom